



**PROMOTING ENVIRONMENTALLY SUSTAINABLE COMMERCIAL AQUACULTURE  
IN UGANDA PROJECT  
(UG/FED/2016/008-334)**

**INFORMATION MEETING/SITE VISITS ON DESIGN and BUILD OF A WATER -BASED CAGE AQUACULTURE  
PARK AT MWENA, KALANGALA DISTRICT, UGANDA**

**Publication reference: FED/2018/397-275/WKC/MWE/2.10.2**

**Mwena , Kalangala**

**08<sup>th</sup> October, 2019**

**Prepared by: Project Management Unit (PMU), Entebbe**

## 1.0 Introduction

The Information meeting and/or site visit was convened in line with the contract notice section 13 and further more in accordance with the instruction to tenders' section 12 -time table.

Under the Instruction to tenders, potential tenderers are obliged to visit and inspect the site for purposes of assessing at its own reasonability, expense and risk factors necessary for preparation of its tender.

All tenders who attend site meeting are issued with a certificate of attendance which is one of the initial documents to verify prior to tender evaluation.

To this aim, the water based- cage aquaculture park site and clarification meeting was held on 8<sup>th</sup> October 2019 starting at 10:00 am.

The tenderers and participants first assembled in Kalangala District hall for debriefing and later traveled to the actual site at Mwena, landing site.

The tenderers walked around the land-based infrastructure and thereafter boarded boats to the production cage sites (large, medium and small-scale sites)

Finally, the tenderers toured a section of 22 acres of the hatchery land and verified five boundary points.

The final site & clarification meeting was held at Brovad white sands lodge in Kalangala district at starting at 13.00hrs .

The meeting was attended by the National Authorising Officer (NAO) –EDF, Ministry of Finance, Planning and Economic Development (MoFPED) of Uganda, the Project Technical Assistance Team, Ministry of Agriculture Animal Industry and Fisheries, Apac District Local Government. In addition, representatives of the Ministry of water and Environment, Depart of Survey and Mapping, Chief Government valuer, NaFIRRI, National Environment Authority (NEMA), and local press media.

The minutes of the meeting and issues raised during the clarification were captured and in addition the issues raised before the **deadline for request for any additional information from the Contracting Authority** as stipulated in the instruction to tender on 15<sup>th</sup> October 2019 were equally captured and hereto published on websites of NAO & EUD.

In all, a total of 09 (Nine) potential tenderers attended the meeting and they were issued with certificate of attendance by the contacting party/MoFPED.

## 2.0 CONGREGATION IN KALANGALA DISTRICT HALL

- The Chief Administrator (CAO) officially welcomed all stakeholders and appreciated the support from MAAIF, NAO and EUD.
- He pointed out need to increase awareness and sensitization of the project to get acquainted with the dynamics of the project.
- He welcomed everyone to the district and reiterated that his office was able and ready to provide security to the project.

### Remarks Ag. Head Department of Aquaculture management & Development

- She gave a brief overview of the project starting with that with support of the EU a feasibility study which indicated huge commercial potential of Aquaparks in Uganda. The initial programming for the

project also made sure that the right policies and laws were in place to guide the current fish farming venture.

- Kalangala being one of two sites chosen to pilot the aquaparks project.
- She noted that Kalangala Aquapark consisted of land-based infrastructure, that is a new hatchery building and feed store and the existing infrastructure financed by the AfDB already in place.
- Secondly, the water-based infrastructure covering an estimated 800 water hectares and comprising of cages made from HDPE material.
- Preliminary studies have been done to guide on the best use of the land and water.
- The project had been advertised seeking for potential investors bidders to start construction; and the essence of being in Kalangala was to ensure potential bidders prepare an informed bid offer (and/or tender submission).

#### **Remarks Project coordinator (Paul Omanyi Bwire)**

- He welcomed all participants to the meeting and informed them on the significance of the site meeting – that is for the bidders to prepare and submit informed as well as pragmatic bid offers.
- He informed the meeting that the tender dossier is widely published on official websites of EU DG International Cooperation and Development and , Ministry of Finance, Planning and Economic Development MoFPED . In addition, it is uploaded on the websites of MAAIF & SANISA
- He shared with the tenders to study the tender dossier and further the invitation to tender which has summarised all the documents that a tenderer requires for submission including the timelines, official communication and the contracting authority in case of the need for clarifications.
- He emphasised that all clarifications will be published on the official websites as per the deadlines provided under the instruction to tenders
- He encouraged tenders to make individual site visits but this has to be communicated however, this should be done through the Project coordinator and the CAO for effective coordination
- He assured the stakeholders of the Government commitment to invest in Aquapark which is under the overall government policy thrust of commercialization of value chains for Agro industrialisation
- He stressed that the project is a Design & Build contract, with tight timelines as foreseen in D+3; which is date of signature and 3 years of implementation was upon the project.
- He further noted preliminary studies that were carried out several to inform the process and these include; Site Suitability Study, Environmental Social Impact Assessment, Topographic survey, land survey.
- He finally advised the tenderers to study the tender dossier and respect deadlines therein.

#### **Remarks by NOA ( Ms. Ruth Kato)**

- The National Authorising Officer represented by Ms Ruth Kato thanked the stakeholders for hiding to the call for the information session meeting and informed them that two officials from MoFPED are participating in the process.
- The officer re-echoed D+3, stating that it was upon the team and noted that it is vital that we beat the deadline.
- She also requested the potential bidders to fill in a certificate, which they were to submit along with their tender submission.
- The filled form is proof that a bidder participated in the site visit and information session and should be annexed to the tender document

#### **Remarks- Resident District Commissioner (RDC-**

- The RDC reiterated that he was looking towards seeing fish farmers and a potential investor on the ground in Kalangala.
- At this point, the he adjourned the debrief meeting and all tenderers were invited to the site.

#### Site visit – Mwena

- The surveyors led the tenderers to both hatchery land and the current land-based infrastructure formerly constructed under the ADB loan.
- The NARO – National Fisheries Resources Research Institute (NaFIRRI) which was the lead agency in preliminary site suitability study led tenderers and participants to the water-based production/ cage sites. Te team was accompanied by the PMU , the Chairman LC V and the RDC and all occupied one boat while other two boats included other technical teams.
- The NARO-NaFIRRI team leader explained to the tenderes the different zonings by water column depth (ranging from 8 – 42m) including navigation routes

#### COMMENTS & QUESTIONS FROM PARTICIPANTS

- The session was chaired by the Ag. Head of Department of Aquaculture management and Development
- Clarifications to questions were responded to by NAO and PMU and these are in indicated in Annex 1 hereto attached.

#### CLOSING REMARKS- chairman LC V

- He extended his appreciation to the MAAIF, NAO & EUD for the hard work and commitment to execute the project.
- He conveyed the wishes of the community to seeing tangible results from this on-going collaboration and tasked the bidders to ensure this in their tender submission. Requesting for quality, as this is usually the crux of the issue.
- He reiterated that Kalangala has become known for success stories and he was sure the project would also be a success.
- He requested for a benchmarking study tours so that stakeholders could disseminate best practices of Aqua parks to the beneficiary communities.
- The meeting was officially closed at 15.30 hrs.

ANNEX 1: Adopted Agenda



Republic of Uganda



Support to Promoting Environmentally Sustainable Commercial Aquaculture Project in Uganda

Final program for the Water based – cage aquaculture park site visit and Clarification meetings held on 8<sup>th</sup> October 2019, Mwena, Kalangala

AGENDA

Time	Activity	Responsible
08:00 – 08:30am	Congregate in Kalangala District Hall	Thematic leader/DFO team
8.30am- 9:00am	Travel to site at Mwena Landing site	All
9:00 am–12:00pm	Carry out site visit- <ul style="list-style-type: none"> <li>• Cage sites on Lake Victoria</li> <li>• Hatchery site at Mwena</li> <li>• Other land-based infrastructure at Mwena landing site</li> </ul>	PMU/ TAT
12.0pm - 12300pm	Travel back & re-congregate at Brovad Sands Lodge Ssese Island, Kalangala	P
12:30pm-1.00pm	Opening Remarks -Meeting	<ul style="list-style-type: none"> <li>• Kalangala DLG</li> <li>• MAAIF</li> <li>• NAO</li> <li>• EUD</li> </ul>
1:00pm- 2:00pm	Questions and answers	PMU/TAT/STEs
2:00pm	Lunch	Thematic leader/DFO team
3:30pm	Departure	All

**ANNEX 2: Tenderers list**

	<b>COMPANY NAME</b>	<b>REPRESENTATIVE</b>	<b>CONTACT</b>
1.	Waldland International	Sserwadda Ali	International@waldland.ac
2.	OMAL/ECRAM	Kudeeba Richard	<a href="mailto:kudeeba@gmail.com">kudeeba@gmail.com</a>
3.	Pearl Aquatics	Andrew Izeera	0392177188
4.	Malu Constructions Ltd	Luyinda Edward	0750462274
5.	PRO ALVEO SC.A.RL	Martin Turyeshemerwe	+393487648177
6.	Kadama Enterprises	Ezra	
7.	Geotech	Jacob Otoma	info@engprociterral.com
8.	Engpro International	Ongom Christ	info@engprointernational.com
9.	K.F.C	Ssemakula serwada	

**ANNEX 1 Questions & Answers from Information Session at Apac Aquapark site, on 8<sup>TH</sup> October 2019**

u	QUESTIONS	ANSWERS
1	The new CAO of the Kalangala wanted a snapshot of the aquapark project.	Project documents will be shared and submitted to the District
2	How was the cage arrangement (and siting) considered the core activity for the project intervention done?	Refer to the site suitability report which describes the methodology and site selection criteria
3	What type of feeds were to be used?	The type of feeds to be used in production cages is purely floating feeds.  The hatchery operations will provide for nursing ponds and only larger fingerlings will be stocked in cages
4	Which parts of the existing infrastructure needed improvement?	Refer to the tender dossier under volume 3 on technical specifications, section 1- employer's requirements which provides the scope of work
5	The plot boundaries for the new site on which the hatchery was to sited required more information guided bidders	Refer to the survey map and the coordinates hereto attached as annex
6	The representative of MWE pointed out the project was being implemented in a fragile ecosystem (prone to aquatic pollution being hilly and aqueous).	Both the contracting authorities ( EUD & NAO/MoFPED and the supervisory authority ( MAAIF) have integrated approach to environmental matters right from the onset of the project with SEA conducted prior to project appraisal and approval of the action document. In addition, Short term expert was hired to conduct Environmental Social Impact Assessment to Mwena site. During implementation, a multisectoral technical team will be constituted and conduct n periodic monitoring of water quality and environmental issues
7	The Bidders asked that (boat) traffic counts be incorporated in the preliminaries.	Traffic profiling along the different navigation routes in order to prevent or minimise water accidents was a legitimate activity under the project.
8	Forms of community engagement under the project: <i>how to harmonise capture fisheries with the new</i>	Community sensitization in the project host communities is an activity provided for in the implementation of the EU approved Multi Annual Operational Programm Estimate (MAOPE)

	<i>farmed fish venture among other issues</i> became a point of concern for the political elite.	-FED/2018/397-275. This is not within the scope of the tender dossier but it is an activity that will be implemented under the project framework.  Final designs to incorporate reflectors on the cages to avoid accidents especially in the night
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No.	QUESTIONS	ANSWERS
9	D&B is purposed for a period of time, one month doesn't seem enough to prepare the tender documents for submission. Is it possible to allocate more time?	<ul style="list-style-type: none"> <li>The time allocated is sufficient to <b>review preliminary designs and prepare final detailed design of the aquapark</b>. There is a preliminary design in the tender dossier as foreseen under section 7 of the technical specifications.</li> </ul>
1	Can a map with boundaries be shared?	<ul style="list-style-type: none"> <li>The site map with boundary and the coordinates are hereto attached on the websites for onward reference.</li> </ul>
1	Road connecting to the site needs to worked on for eau access.	<ul style="list-style-type: none"> <li>Apac DLG has appropriated funds under the budget of the Financial year 2019/20 to construct roads and this particular section will be part of the priority roads.</li> </ul>
1	A couple of documents were mentioned indicating preliminary studies done. Can these documents be shared?	<ul style="list-style-type: none"> <li>All approved preliminary studies are hereto on the website for onward reference</li> </ul>
1	Shade light on Pre-financing Article 46 in under the conditions	<p><b>Article 46 - Pre-financing</b></p> <p>46.1. If the Special Conditions so provide, pre-financing may be granted to the Contractor, at its request and before the first interim payment takes place, for operations connected with the implementation of the tasks, in the cases listed hereinafter:</p> <p>a) as a lump-sum advance enabling it to meet expenditure resulting from the commencement of the contract;</p> <p>b) as pre-financing for the purchase or order of : materials, Plant, equipment, machines, tools and of any other substantial prior expenses such as the acquisition of patents or study costs, necessary for the execution of the contract. A proof of the conclusion of such purchase or order shall be provided by the Contractor to obtain the pre-financing.</p>



		<p>46.2. The Special Conditions shall state the amount of the pre-financing which shall not exceed:</p> <ul style="list-style-type: none"><li>a) 10% of the original contract price for the lump-sum referred to in Article 46.1 (a) and</li><li>b) 30 % of the lump-sum part of the contract for all other pre-financing referred to in Article 46.1 (b) and corresponding to this lump-sum part;</li><li>c) 20 % of the unit-price part of the contract for all other pre-financing referred to in Article 46.1 (b) and corresponding to this unit-price part.</li></ul> <p>46.3. No pre-financing shall be granted until:</p> <ul style="list-style-type: none"><li>a) the signature of the contract;</li><li>b) provision of the performance guarantee in accordance with Article 15;</li><li>c) provision, for the full amount of the pre-financing, of a financial guarantee issued in accordance with Article 15.3 which shall remain effective until the prefinancing has been completely repaid by the Contractor out of interim payments under the contract unless otherwise provided for in the Special Conditions;</li><li>d) fulfilment of the Contractor's obligation under article 16;</li><li>e) approval of the programme of implementation of tasks by the Contracting Authority's Representative.</li></ul> <p>46.4. The Contractor shall use the pre-financing exclusively for operations connected with the implementation of the tasks. Should the Contractor misuse any portion of the prefinancing, it shall become due and repayable immediately and no further pre-financing payments will be made.</p> <p>46.5. Should the pre-financing guarantee cease to be valid and the Contractor fail to re-validate it, either a deduction equal to the amount of the pre-financing may be made by the Contracting Authority from future payments due to the Contractor under the contract, or the Contracting Authority may apply the provisions of Article 15.6.</p> <p>46.6. If the contract is terminated for any reason whatsoever or the contractor has not repaid the pre-financing on request, the guarantees securing the prefinancing may be invoked</p>
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		<p><b>August 2018</b> Page 46 of 64 ddb5p_annexgc_DB_en.docx</p> <p>Forthwith in order to repay the balance of the pre-financing still owed by the Contractor, and the guarantor shall not delay payment or raise objection for any reason whatever.</p> <p>46.7. The pre-financing guarantee provided for in Article 46 shall be released as and when pre-financing is repaid.</p> <p>46.8. Further conditions and procedures for granting and repaying pre-financing shall be as laid down in the Special Conditions.</p>
1	Though sensitization has been done, there will be more need for community engagement and sensitization.	<ul style="list-style-type: none"> <li>Community sensitization in the project host communities is an activity provided for in the implementation of the EU approved Multi Annual Operational Programme Estimate (MAOPE) -FED/2018/397-275. This is not within the scope of the tender dossier but it is an activity that will be implemented under the project framework</li> </ul>
1	How is the project going to be operated when the construction of the Aqua Park is done?	<ul style="list-style-type: none"> <li>The project is going to be ran under the PPP approach, However, for this particular issue refer to <b>VOLUME 2, SECTION 3, SPECIAL CONDITIONS specifically Article 58- Tests on completion and Article 61- Defects liability</b></li> </ul>
1	Does this contract have the VAT component as a D&B?	<ul style="list-style-type: none"> <li>Refer to volume 2 section 7 under Article 31 Annex IV to the Cotonou Agreement</li> <li>In addition, all government exempted VAT from all donor funded programs including EU projects, however , Withholding TAX and PAYE have to be paid.</li> </ul>

**Additional clarifications submitted after the site meeting and response**

No.	QUESTIONS	ANSWERS
1	We would like to clarify if the budget proposed in Volume 3 Technical Specifications is to cover Phase 1 or to cover 60 acres? This is based on the Project Clustering drawing showing that Phase 1 will be over 100 Acres which contradicts the information shared on site in which we understood that 60 Acres will be covered in Phase 1.	<ul style="list-style-type: none"> <li>Phase 1 comprises of Blocks A, B, C, D &amp; E totalling to 60ha. Please refer to Land use site plan on page 14 of <i>Volume 3 Technical Specifications</i></li> </ul>
2	Based on the above we would like to know what exact areas are to be covered in Phase 1 of the project?	<ul style="list-style-type: none"> <li>Please refer to Land use site plan on page 14 of <i>Volume 3 Technical Specifications</i></li> </ul>

3	We would like to request that the detailed topography drawings are shared in order to support technical planning and budgeting.	<ul style="list-style-type: none"> <li>• Apac Survey Map and Apac Topo map files attached</li> </ul>
4	We would like to request that the detailed site layouts, project clustering and planned infrastructure drawings are shared for planning and technical purposes.	<ul style="list-style-type: none"> <li>• The bidder is expected to innovate for optimum output, the project clustering indicated on page vi, should be read in conjunction with Land use drawing on page 14 of <i>Volume 3- Technical Specifications</i>.</li> </ul>
5	We would like to request for the project feasibility and planning documents mentioned during the site visit and clarification meeting on 3rd October 2019.	<p>The following project documents are uploaded on the websites</p> <ol style="list-style-type: none"> <li>Feasibility study to design, cost and operationalize model commercial aquaculture parks in Uganda, 2013</li> <li>Site suitability report</li> <li>Topo survey</li> <li>Land survey</li> </ol>
6.	Having gone through the tender dossier the project budget as per 8.1 of particular specifications seems to be insufficient to cover the works	Refer to general conditions under article 37

ANNEX 1: Adopted Agenda



Republic of Uganda



**Support to Promoting Environmentally Sustainable  
Commercial Aquaculture Project in Uganda**

**Proposed program for the Apac aquaculture parks' site visits and Clarification meetings scheduled for 3<sup>rd</sup> October 2019**

**AGENDA**

<b>Time</b>	<b>Activity</b>	<b>Responsible</b>
08:00 – 08:30am	Congregate in Apac District Hall	Thematic team leader/DFO
8.30am- 9>00	Travel to site from Apac	All
09:00 – 12:00pm	Carry out site visit – Tarogali & Teboke	PMU/ TAT

<b>12.00- 12.30pm</b>	<b>Travel back &amp; re-congregate at Judins – Hotel, Apac</b>	<b>All</b>
<b>12:30 – 1:00pm</b>	<b>Opening Remarks -Meeting</b>	<ul style="list-style-type: none"> <li>• <b>Apac DLG</b></li> <li>• <b>MAAIF</b></li> <li>• <b>NAO</b></li> <li>• <b>EUD</b></li> </ul>
<b>1:00pm- 2:00pm</b>	<b>Questions and answers</b>	<b>PMU/TAT/STEs</b>
<b>2:00pm</b>	<b>Lunch</b>	<b>Thematic team leader/DFO</b>
<b>3:30pm</b>	<b>Departure</b>	<b>All</b>





